



**BOARD OF EDUCATION OF HOWARD COUNTY
MEETING AGENDA ITEM**

TITLE: Bids and Contracts **DATE:** April 16, 2020

PRESENTER(S): Douglas Pindell, Purchasing Director

Strategic Call to Action Alignment: Operations and practices are responsive, transparent, fiscally responsible and accountable, with students at the heart of all decisions.

OVERVIEW:

<u>Exhibit</u>	<u>Description</u>	<u>Amount</u>
PC-57	FOREST RIDGE ELEMENTARY SCHOOL SECURE VESTIBULE RENOVATION	
	Keller Brothers – 1A – General Construction	\$568,500.00
	GH Nitzel - 15A - Mechanical	\$85,420.00
	Action Electrical – 16A - Electrical	<u>\$165,000.00</u>
	TOTAL AWARD	\$818,920.00
 PC-58	 GLENWOOD MIDDLE SCHOOL ENVELOPE	
	MO Construction, Inc.	\$840,000.00

PC-Competitive solicitations issued by the Procurement Office.

RECOMMENDATION/FUTURE DIRECTION:

It is recommended that the Board approve the bid award recommendations in the amounts listed.

SUBMITTED BY: Douglas Pindell
Purchasing Director

APPROVAL/CONCURRENCE: Michael J. Martirano, Ed.D.
Superintendent

Karalee Turner-Little
Deputy Superintendent

Scott W. Washington
Chief Operating Officer

PC-59	#13 HIGH SCHOOL NEW CONSTRUCTION	
	Locust Lane Farm, Inc. – 2A	\$19,687,797.60
	Sodi Concrete Construction Inc. – 3A	2,555,500.00
	KaRon Masonry of Maryland, Inc. – 4A	10,526,000.00
	Sa Halac Iron Works, Inc. – 5A	5,785,500.00
	Brawner Builders, Inc. – 6A	7,155,830.00
	Cole Roofing Company, Inc. – 7A	6,611,345.00
	Zephyr Aluminum, LLC – 8A	3,726,000.00
	M3 Contracting, LLC – 9A	3,295,880.00
	L&R Enterprises Inc. – 9B	3,107,300.00
	No Award - Rebid in Future – 9C	0.00
	J.A. Argetakis Contracting Co. Inc. – 9E	764,560.00
	Todd Devin Food Equipment, Inc. – 11A	542,723.00
	T.J. Distributors, Inc. – 11B	676,400.00
	Towson Mechanical Inc. – 15A	19,652,000.00
	Grounded Electrical Const., LLC – 16A	<u>13,991,780.00</u>
	TOTAL	\$98,078,615.60

PC-53	UNINTERRUPTIBLE POWER SUPPLY DEVICES AND SERVICES FOR E-RATE FUNDING	
	Data Networks of America, Inc.	\$505,095.00

**FOREST RIDGE ELEMENTARY SCHOOL SECURE VESTIBULE RENOVATION
 BID #030.20.B4-4**

Fact Sheet

- Bids were received on March 10, 2020 for the Forest Ridge Elementary School Secure Vestibule Renovation. The bid was posted on both the Purchasing web page and eMaryland Marketplace Advantage as required by the State of Maryland. Bids were received for the following contract package, with the respective Minority Business Enterprise (MBE) participation listed:

<u>Contract Package</u>	<u>MBE Goal</u>	<u>MBE Subgoals</u>	
1A-General Trades	28%	African-American 7%	Asian-American 4%
15A-Mechanical	30%	African-American 7%	Asian-American 4%
16A-Electrical	30%	African-American 7%	Asian-American 4%

- Dustin Construction, Inc. will serve as the Construction Manager for the project and GWWO, Inc. will serve as the Architect.
- The project scope included the addition of a secure vestibule directly attached to the administrative suite and related renovations to the administrative suite to allow for the new circulation. Due to the potential for state funding the project was bid both as a Department of Labor Wage Scale and Non-Wage Scale project.
- Bids were received for the following contract packages:

<u>Bidder</u>	<u>Base Bid (Non-Wage)</u>	<u>Base Bid (Wage)</u>
1A-Keller Brothers	\$512,000.00	\$568,500.00
1A-Cooper Building Services	\$563,000.00	\$593,000.00
1A-Boulevard Contractors Corp.	\$609,550.00	\$698,990.00
1A-Autumn General Contracting	\$701,533.92	\$784,426.79
15A-GH Nitzel	\$68,620.00	\$85,420.00
15A-WG Tomko	\$110,995.00	\$110,995.00
16A-Action Electrical	\$150,000.00	\$165,000.00
16A-BoMark	\$152,000.00	\$176,000.00

- It is recommended that the contract packages be awarded on the base bid, wage scale, to the bidders listed below in the amounts listed for the total of \$818,920.00. Capital Budget funds have been identified and allocated to cover the bids as received.

<u>Contract Package</u>	<u>Bidder</u>	<u>Total Bid</u>
1A-General Trades	Keller Brothers	\$568,500.00
15A-Mechanical/Plumbing	GH Nitzel	\$85,420.00
16A-Electrical	Action Electrical	<u>\$165,000.00</u>
	Total Award	<u>\$818,920.00</u>

- The total MBE goal set for this project is 29%. The project achieved an overall MBE participation of 23.10%.
- Funding is located in the FY20 Capital Budget – Systemic Renovation, #0980/1044.

**GLENWOOD MIDDLE SCHOOL ENVELOPE
BID #033.20.B4**

Fact Sheet

1. Bids were received on March 19, 2020 for the Glenwood Middle School Envelope project. The bid was posted on both the Purchasing web page and eMaryland Marketplace Advantage as required by the State of Maryland. Bids were received for the following contract package, with the respective Minority Business Enterprise (MBE) participation listed:

<u>Contract Package</u>	<u>MBE Goal</u>
1A – General	15%

2. Oak Contracting, LLC will serve as the construction manager, and Hord Copland Macht, Inc. will serve as the architect for the project.
3. Bids were received from the following Bidders:

<u>Bidder</u>	<u>Base Bid</u>	<u>Alt. No. 1</u>	<u>Alt. No. 2</u>	<u>Alt.No.3</u>	<u>Total</u>
MO Construction, Inc.	\$535,000.00	\$ 75,000.00	\$ 65,000.00	\$165,000.00	\$840,000.00
Cain Contracting	\$610,000.00	\$ 85,000.00	\$215,000.00	\$173,000.00	\$1,083,000.00
E. Pikounis Construction Co. Inc.	\$651,000.00	\$164,000.00	\$249,000.00	\$239,000.00	\$1,303,000.00
Nastos Construction	\$746,800.00	\$188,253.00	\$455,697.00	\$190,770.00	\$1,581,520.00
Brawner Builders, Inc.	\$938,220.00	\$177,250.00	\$279,750.00	\$196,750.00	\$1,591,970.00

4. It is recommended that the 1A – General Contract Package and Alternates Number 1, 2, and 3 be awarded to MO Construction, Inc. as the lowest responsive and responsible bidder for the total of \$840,000.00. MO Construction, Inc. achieved an 18.3.29% MBE participation goal for this project.
5. Funding is located in the FY19 Capital Budget – Glenwood Middle School Envelope, Forward #E1044.

**#13 HIGH SCHOOL NEW CONSTRUCTION
 BID #016.20.B4**

Fact Sheet

1. Bids were received on February 28, 2020 for the #13 New High School Construction. The bid was posted on both the Purchasing web page and eMaryland Marketplace Advantage as required by the State of Maryland. Bids were received for the following contract package, with the respective Minority Business Enterprise (MBE) participation listed:

<u>Contract Package</u>	<u>MBE Goal</u>		<u>MBE Subgoals</u>	
2A – Site Work	30%	7%	African-American	0% Asian-American
3A – Concrete	25%	7%	African-American	4% Asian-American
4A – Masonry	25%	7%	African-American	0% Asian-American
5A – Steel	25%	7%	African-American	0% Asian-American
6A – Carpentry & Specialties	30%	7%	African-American	0% Asian-American
7A – Roofing	30%	7%	African-American	4% Asian-American
8A- Aluminum and Glass	20%	7%	African-American	0% Asian-American
9A – Drywall and Acoustical	25%	7%	African-American	4% Asian-American
9B – Flooring & Tile	20%	7%	African-American	4% Asian-American
9C – Wood Flooring	10%	7%	African-American	4% Asian-American
9E - Painting	20%	7%	African-American	4% Asian-American
11A – Kitchen Equipment	00%	0%	African-American	0% Asian-American
11B – Athletic Equipment	00%	0%	African-American	0% Asian-American
15A – Mechanical	30%	7%	African-American	4% Asian-American
16A – Electrical	35%	7%	African-American	4% Asian-American

2. Oak Contracting will serve as the construction manager, and TCA Architects will serve as the architect for the project.
3. Bids were received from the bidders identified on the bid tabulation for the contract packages as attached.
4. The bid documents contained the following alternates:

Alternate #1 – Ceramic tile in lieu of painted finish on concrete masonry units in toilet rooms;
 Alternate #2 – Provide Terrazzo in lieu of VCT in spaces listed on finish schedule;
 Alternate #3 – Provide Fire-rated aluminum storefront in lieu of fire-rated hollow metal frames;
 Alternate #4 – Provide hollow metal wood grain doors in lieu of painted hollow metal doors;
 Alternate #5 – Provide built –in casework as listed in specifications;
 Alternate #6 – Provide Venetian Blinds at all locations shown on floor plans;
 Alternate #7 – Provide Quartz Tile in spaces listed on finish schedule;
 Alternate #8 – Provide Scoreboards, Aluminum Bleachers and Ceiling Mounted Mat Hoist;
 Alternate #9 – Provide Sod in lieu of seeding in areas delineated in diagrams;
 Alternate #10 – Perform all work related to the construction of the Child Development Center;
 Alternate #11 – Provide Main Entrance Canopy as shown on drawings;
 Alternate #12 – Provide all work and materials to installation the Photo Voltaic System.

5. The apparent low bidder for the 9B – Flooring & Tile package was Allstate Floors, but they were granted their request to withdraw their bid due to an error in their alternate #2 proposal pricing. Therefore, the award for the 9B package is being made to the second lowest responsive and responsible bidder.
6. The apparent low bidder for the 9C – Wood Flooring package was Weyer’s Floor Services, Inc., but it was necessary to deem them non-responsive since they improperly completed MBE paperwork and did not meet document submission requirements. Unfortunately, they were the only bidder for this package, so we are requesting the Board’s permission to modify the specifications for the 9C – Wood Flooring package to attempt to attract greater participation and reissue the package in the coming months.
7. It is recommended that the award be made to the following as the lowest, most responsive and responsible bidder for their respective contract packages for base bid and all twelve of the Alternates. The construction estimate for these contract packages is \$107,932,041.00.

<u>Pkg</u>	<u>Bidder</u>	<u>Base Bid</u>	<u>Alt. #1, thru 12</u>	<u>Total</u>
2A	Locust Lane Farm, Inc.	19,367,330.60	320,467.00	19,687,797.60
3A	Sodi Concrete Construction Inc.	2,538,000.00	17,500.00	2,555,500.00
4A	KaRon Masonry of Maryland, Inc.	10,474,000.00	52,000.00	10,526,000.00
5A	Sa Halac Iron Works, Inc.	5,725,000.00	60,500.00	5,785,500.00
6A	Brawner Builders, Inc.	6,894,000.00	261,830.00	7,155,830.00
7A	Cole Roofing Company, Inc.	6,557,900.00	53,445.00	6,611,345.00
8A	Zephyr Aluminum, LLC	3,125,000.00	601,000.00	3,726,000.00
9A	M3 Contracting, LLC	3,290,000.00	5,880.00	3,295,880.00
9B	L&R Enterprises Inc.	1,074,700.00	2,032,600.00	3,107,300.00
9C	No Award - Rebid in Future	0.00	0.00	0.00
9E	J.A. Argetakis Contracting Co. Inc.	767,000.00	-2,440.00	764,560.00
11A	Todd Devin Food Equipment, Inc.	542,723.00	0.00	542,723.00
11B	T.J. Distributors, Inc.	658,500.00	17,900.00	676,400.00
15A	Towson Mechanical Inc.	19,530,000.00	122,000.00	19,652,000.00
16A	Grounded Electrical Const., LLC	12,807,480.00	1,184,300.00	<u>13,991,780.00</u>
			Total	\$98,078,615.60

8. The total MBE goal set for this project is 28%. The project achieved an overall MBE participation of 24.75%.
9. Funding will be provided in the Capital Budget – #13 High School New Construction, Program #E1035.

High School #13

Bid #016.20.B4

HS #13 Bid Tab
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Exhibit PC-59
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2A Sitework & Utilities

BIDDER	Pleasants	Locust Lane Farm	Ross	Zink	Site Development	Gray & Sons
BASE BID	\$26,355,800.00	\$19,367,330.60	\$22,000,000.00	\$19,987,000.00	\$27,639,278.34	\$21,060,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 5 - Additional Casework	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 6 - Venetian Blinds	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	na	\$0.00	\$0.00	na	\$0.00
Alt 8 - Provide Scoreboards	\$92,125.00	\$106,695.00	\$0.00	\$103,500.00	na	\$118,000.00
Alt 9 - Sod I.L.O. Seed	\$86,600.00	\$161,700.00	\$290,000.00	\$67,780.00	na	\$370,000.00
Alt 10 - Child Development Center	\$37,800.00	\$52,072.00	\$102,000.00	\$44,300.00	\$900,000.00	\$46,000.00
Alt 11 - Main Entrance Canopy	\$0.00	na	\$26,000.00	\$0.00	na	\$0.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>	<u>na</u>	\$0.00	\$0.00	na	\$0.00
Total Bid	\$26,572,325.00	\$19,687,797.60	\$22,418,000.00	\$20,202,580.00	\$28,539,278.34	\$21,594,000.00

High School #13

Bid #016.20.B4

HS #13 Bid Tab
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3A Concrete

BIDDER	Chevy Chase	Dance	Sody	GLB	Canyon
BASE BID	\$2,830,000.00	\$3,625,000.00	\$2,538,000.00	\$3,149,800.00	\$3,430,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$95,200.00	\$4,500.00	\$34,540.00	\$23,400.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$6,500.00	\$23,300.00	\$10,000.00	\$28,776.00	\$26,800.00
Alt 11 - Main Entrance Canopy	\$1,500.00	\$7,800.00	\$3,000.00	\$2,580.00	\$5,800.00
Alt 12 - Photo Voltaic System	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid	\$2,838,000.00	\$3,751,300.00	\$2,555,500.00	\$3,215,696.00	\$3,486,000.00

High School #13

Bid #016.20.B4

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4A Masonry

BIDDER	Moehrle	KaRon	Bragunier
BASE BID	\$10,582,000.00	\$10,474,000.00	\$12,977,700.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$31,000.00	\$48,000.00	\$22,500.00
Alt 11 - Main Entrance Canopy	\$4,000.00	\$4,000.00	\$4,500.00
Alt 12 - Photo Voltaic System	\$0.00	\$0.00	\$0.00
Total Bid	\$10,617,000.00	\$10,526,000.00	\$13,004,700.00

High School #13

Bid #016.20.B4

HS #13 Bid Tab
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5A - Steel

BIDDER	Halac	Kinsley
BASE BID	\$5,725,000.00	\$6,772,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$6,000.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00
Alt 10 - Child Development Center	\$25,000.00	\$45,000.00
Alt 11 - Main Entrance Canopy	\$29,500.00	\$65,000.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>	<u>\$0.00</u>
Total Bid	\$5,785,500.00	\$6,882,000.00

High School #13

Bid #016.20.B4

HS #13 Bid Tab
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6A - Carpentry & Specialties

BIDDER	Klingensmith	Keller	Homewood	Brawner	Nastos
BASE BID	\$7,745,000.00	\$7,114,800.00	\$6,884,000.00	\$6,894,000.00	\$8,087,300.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	-\$50,000.00	\$55,000.00	-\$50,000.00	-\$72,270.00	-\$24,270.00
Alt 4 - Wood Grain H.M. Doors	\$206,000.00	\$191,200.00	\$208,000.00	\$190,800.00	\$214,392.00
Alt 5 - Additional Casework	\$92,000.00	\$91,800.00	\$93,000.00	\$90,500.00	\$98,400.00
Alt 6 - Venetian Blinds	\$20,000.00	\$18,800.00	\$19,000.00	\$18,800.00	\$19,080.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$39,000.00	\$34,100.00	\$30,000.00	\$34,000.00	\$48,500.00
Alt 11 - Main Entrance Canopy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Bid	\$8,052,000.00	\$7,505,700.00	\$7,184,000.00	\$7,155,830.00	\$8,443,402.00

High School #13

Bid #016.20.B4

HS #13 Bid Tab
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7A - Roofing -

BIDDER	Cole	CitiRoof	Interstate	Autumn
BASE BID	\$6,557,900.00	\$8,869,300.00	\$6,900,000.00	\$7,865,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	\$0.00	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	\$0.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$14,150.00	\$33,000.00	\$25,000.00	\$44,000.00
Alt 11 - Main Entrance Canopy	\$39,295.00	\$28,000.00	\$25,000.00	\$44,300.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$5,000.00</u>	<u>\$0.00</u>
Total Bid	\$6,611,345.00	\$8,930,300.00	\$6,955,000.00	\$7,953,300.00

High School #13

Bid #016.20.B4

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8A - Aluminum & Glass

BIDDER	ECP	Zephyr	Chesapeake
BASE BID	\$3,252,950.00	\$3,125,000.00	\$3,656,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$568,420.00	\$560,000.00	\$544,100.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$48,750.00	\$41,000.00	\$52,700.00
Alt 11 - Main Entrance Canopy	\$0.00	\$0.00	\$0.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Bid	\$3,870,120.00	\$3,726,000.00	\$4,252,800.00

High School #13

Bid #016.20.B4

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9A Drywall and Acoustical

BIDDER	Can-Am	Argetakis	Kraus	M3
BASE BID	\$3,817,000.00	\$4,784,000.00	\$3,795,000.00	\$3,290,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00	na
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00	na
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	\$0.00	na
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00	na
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00	na
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00	na
Alt 7 - Quartz Tile As Spec'd		\$0.00	\$0.00	na
Alt 8 - Provide Scoreboards		\$0.00	\$0.00	na
Alt 9 - Sod I.L.O. Seed		\$0.00	\$0.00	na
Alt 10 - Child Development Center	\$4,500.00	\$24,000.00	\$6,900.00	\$5,880.00
Alt 11 - Main Entrance Canopy	\$1,500.00	\$3,300.00	\$2,850.00	na
Alt 12 - Photo Voltaic System	\$0.00	\$0.00	\$0.00	na
Total Bid	\$3,823,000.00	\$4,811,300.00	\$3,804,750.00	\$3,295,880.00

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9B - Flooring & Tile

BIDDER	L&R	AtlasCopco	Allstate
BASE BID	\$1,074,700.00	\$1,900,000.00	\$1,006,491.33
Alt 1 - Ceramic Tile I.L.O. Paint	\$286,700.00	\$136,000.00	\$368,342.10
Alt 2 - Terrazzo I.L.O. VCT	\$1,530,350.00	\$1,600,000.00	-\$129,714.53
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	na
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	na
Alt 5 - Additional Casework	\$0.00	\$0.00	na
Alt 6 - Venetian Blinds	\$0.00	\$0.00	na
Alt 7 - Quartz Tile As Spec'd	\$210,800.00	\$269,000.00	\$217,430.16
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	na
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	na
Alt 10 - Child Development Center	\$4,750.00	\$8,400.00	\$6,458.41
Alt 11 - Main Entrance Canopy	\$0.00	\$0.00	na
Alt 12 - Photo Voltaic System	\$0.00	\$0.00	na
Total Bid	\$3,107,300.00	\$3,913,400.00	\$1,469,007.47

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9C Wood Flooring

BIDDER	Weyer's
BASE BID	\$322,100.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00
Alt 5 - Additional Casework	\$0.00
Alt 6 - Venetian Blinds	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00
Alt 8 - Provide Scoreboards	\$0.00
Alt 9 - Sod I.L.O. Seed	\$0.00
Alt 10 - Child Development Center	\$0.00
Alt 11 - Main Entrance Canopy	\$0.00
Alt 12 - Photo Voltaic System	\$0.00
Total Bid	\$322,100.00

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9E Painting

BIDDER	Argetakis	NLP	Cochran & Mann
BASE BID	\$767,000.00	\$839,000.00	\$872,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	-\$6,690.00	-\$8,000.00	-\$13,000.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	NB
Alt 3 - Aluminum I.L.O. H.M.	-\$4,400.00	-\$7,000.00	-\$6,500.00
Alt 4 - Wood Grain H.M. Doors	-\$3,600.00	-\$28,000.00	-\$24,875.00
Alt 5 - Additional Casework	\$0.00	\$0.00	NB
Alt 6 - Venetian Blinds	\$0.00	\$0.00	NB
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	NB
Alt 8 - Provide Scoreboards	\$0.00	\$0.00	NB
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	NB
Alt 10 - Child Development Center	\$7,800.00	\$3,000.00	\$3,300.00
Alt 11 - Main Entrance Canopy	\$4,450.00	\$5,000.00	\$4,800.00
Alt 12 - Photo Voltaic System	\$0.00	\$0.00	<u>NB</u>
Total Bid	\$764,560.00	\$804,000.00	\$835,725.00

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11A - Kitchen Equipment

BIDDER	11400	Todd Devin
BASE BID	\$558,100.00	\$542,723.00
Alt 1 - Ceramic Tile I.L.O. Paint	na	na
Alt 2 - Terrazzo I.L.O. VCT	na	na
Alt 3 - Aluminum I.L.O. H.M.	na	na
Alt 4 - Wood Grain H.M. Doors	na	na
Alt 5 - Additional Casework	na	na
Alt 6 - Venetian Blinds	na	na
Alt 7 - Quartz Tile As Spec'd	na	na
Alt 8 - Provide Scoreboards	na	na
Alt 9 - Sod I.L.O. Seed	na	na
Alt 10 - Child Development Center	na	na
Alt 11 - Main Entrance Canopy	na	na
Alt 12 - Photo Voltaic System	<u>na</u>	<u>na</u>
Total Bid	\$558,100.00	\$542,723.00

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11B - Athletic Equipment

BIDDER	TJ
BASE BID	\$658,500.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00
Alt 5 - Additional Casework	\$0.00
Alt 6 - Venetian Blinds	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00
Alt 8 - Provide Scoreboards	\$17,900.00
Alt 9 - Sod I.L.O. Seed	\$0.00
Alt 10 - Child Development Center	\$0.00
Alt 11 - Main Entrance Canopy	\$0.00
Alt 12 - Photo Voltaic System	<u>\$0.00</u>
Total Bid	\$676,400.00

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15A Mechanical

BIDDER	Tignall	TMI
BASE BID	\$20,780,000.00	\$19,530,000.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	
Alt 4 - Wood Grain H.M. Doors	\$0.00	
Alt 5 - Additional Casework	\$0.00	
Alt 6 - Venetian Blinds	\$0.00	
Alt 7 - Quartz Tile As Spec'd	\$0.00	
Alt 8 - Provide Scoreboards	\$0.00	
Alt 9 - Sod I.L.O. Seed	\$0.00	
Alt 10 - Child Development Center	\$65,600.00	\$122,000.00
Alt 11 - Main Entrance Canopy	\$0.00	
Alt 12 - Photo Voltaic System	\$0.00	
Total Bid	\$20,845,600.00	\$19,652,000.00

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16A Electrical

BIDDER	Electrico	Action	Altimate	Grounded
BASE BID	\$14,438,750.00	\$15,740,000.00	\$14,300,000.00	\$12,807,480.00
Alt 1 - Ceramic Tile I.L.O. Paint	\$0.00	\$0.00	\$0.00	\$0.00
Alt 2 - Terrazzo I.L.O. VCT	\$0.00	\$0.00	\$0.00	\$8,170.00
Alt 3 - Aluminum I.L.O. H.M.	\$0.00	\$0.00	\$0.00	\$0.00
Alt 4 - Wood Grain H.M. Doors	\$0.00	\$0.00	\$0.00	\$0.00
Alt 5 - Additional Casework	\$0.00	\$0.00	\$0.00	\$0.00
Alt 6 - Venetian Blinds	\$0.00	\$0.00	\$0.00	\$0.00
Alt 7 - Quartz Tile As Spec'd	\$0.00	\$0.00	\$0.00	\$0.00
Alt 8 - Provide Scoreboards	\$45,700.00	\$53,000.00	\$22,000.00	\$68,660.00
Alt 9 - Sod I.L.O. Seed	\$0.00	\$0.00	\$0.00	\$0.00
Alt 10 - Child Development Center	\$57,000.00	\$65,000.00	\$55,000.00	\$197,590.00
Alt 11 - Main Entrance Canopy	\$8,000.00	\$11,000.00	\$4,000.00	\$4,840.00
Alt 12 - Photo Voltaic System	<u>\$875,000.00</u>	<u>\$850,000.00</u>	<u>\$983,000.00</u>	<u>\$905,040.00</u>
Total Bid	\$15,424,450.00	\$16,719,000.00	\$15,364,000.00	\$13,991,780.00

**UNINTERRUPTIBLE POWER SUPPLY DEVICES AND SERVICES
FOR
E-RATE FUNDING**

Fact Sheet

1. The Howard County Public School System (HCPSS) issued a competitive bid for Uninterruptible Power Supply (UPS) equipment by filing an FCC Form 470 (Description of Services Requested and Certification) with the Schools and Libraries Division of the Universal Service Administration Company (E-Rate). The Universal Service Administration Company posted the Form 470 to solicit bid responses. The Schools and Libraries Division of the Universal Service Administration Company provides discounts (E-rate) to assist schools and libraries in the United States to obtain affordable technology.
2. The bid requested pricing for UPS equipment (dual conversion capability), implementation services, and a six-year maintenance warranty. The expected life of UPS equipment is up to 10 years. UPS equipment is used to protect hardware from an unexpected disruption of power or voltage spike. Maintaining the network during a power failure is critical to ensure Internet access for continuity of instruction and critical systems at all HCPSS locations.
3. This bid will replace the current aging UPS equipment currently in place. The amount listed would be the full price to be paid.
4. Responses were received from the companies listed below.

Shire Wireless Communications LLC	\$361,051.00
Data Networks of America, Inc.	\$505,095.00
CDW Government LLC	\$578,807.30
Disys Solutions, Inc.	\$663,383.28
Omicron Technologies LLC	N/A

5. It is recommended that bids from Shire Wireless Communications LLC and Omicron Technologies LLC be considered non-responsive as neither provided pricing that aligned with the bid requirements.
6. It is recommended that the Board approve the contract for a one-time purchase to Data Networks of America, Inc. in the amount of \$505,095.00. This equipment qualifies for discounts offered by the Universal Service Fund (E-Rate).
7. Funding is provided by the FY20 Operating Budget, Broadband and Telecommunications, Program #7203, with the balance provided by the Capital Budget, and Technology Services Budget #9714.